

Case Study

12 TB of Data Backup on Private Cloud

Overview

A leading Turnkey solution provider in the region was looking at having their backup setup in cloud which would be start of their digital transformation roadmap but there was only one concern when it came to public clouds in general was the unpredictable cost they might incur as public cloud is pay as you use.

Solution

Customer approached Kalaam Telecom with this vision and concern. Kalaam Telecom tackled this concern by offering them their private cloud which unlike public cloud doesn't incur any unpredictable cost and offers them fix charge per month based on the requirement the customer has. Kalaam Telecoms private cloud backup is compatible with standard backup software's like VEEAM, Acronics, Carbonite etc. Customers current backup software was VEEAM.

Results

Kalaam Telecom carried out a backup POC for the customer on their private cloud with their existing backup software VEEAM for a week and by end of the week customer decided to go with the private cloud solution to store their 12TB of data.
