

# Case Study

## Connecting 67 Branches in the GCC via SD-WAN

### Overview

A very big food retailer in Bahrain with footprints across the GCC region and abroad was looking at options to securely & cost effectively connect their 67 branches together which currently are connected via expensive MPLS links. Though the customer wants to shift from MPLS to some other solution but in no-way they would want to compromise their connection security & stability.

### Solution

Kalaam Telecom being pioneer in their SDWAN solution launch for Bahrain approached the customer's CTO and presented to them their SDWAN solution which not only gave secure, stable & reliable connectivity but also gave value add features such as Centralized management, Analytics & Reporting, Higher network availability, Application performance enhancement, Firewall & Zero touch provisioning to speed up deployment.

### Results

After carrying out POC for a couple of branches customer saw the value Kalaam Telecom's SDWAN solution brought to the table besides being secure, cost effective & reliable. Customer went on to sign up for 67 branches.

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